



Falama Inc is a food processing company that produces and distributes healthy and natural food based products like Falama Super Gari, Falama, Fufu, etc. Falama Inc. currently has an opening for the position of Market Distribution Representative. Deadline is **Friday, September 23, 2017 at 5pm.**

✓ The Market Distribution Representative has three main responsibilities:

1. Maximize sales through direct-selling and product demonstration: The Market Distribution Representative will be given a territory and work closely with management to create strategies, promotions and tactics that will increase sales. He/she should be able to present the product features and benefits to consumers for the activation of a buying decision and create awareness, make the product available, answer customer's questions and receive feedback.

2. Developing New Business and Managing Territory: The Market Distribution Representative will work with Management to ensure that Falama, Inc. product is always present in the territory that they are managing. They will also be responsible to develop customer relationship and manage that relationship for repeated purchase.

3. Ensuring that Sales target is achieved for each territory: The MDR is responsible to meet his/her given sales target monthly.

Our preferred candidate:

- ✓ Must be determined and self-motivated
- ✓ Must be 18 years old and above
- ✓ High School Diploma or equivalent is highly preferred
- ✓ Previous sales and customer service experience is highly preferred
- ✓ Must pass a character background check
- ✓ Must be disciplined, ethical and have a strong integrity

Our offer:

- ✓ Transportation allowance, uncapped commission
- ✓ Bonuses for higher sales quarterly
- ✓ Trainings

If you are a person who loves sales and are looking to be a part of the growth of a Liberian owned company, text us now **(Name, number & Location)** to book an appointment for a brief interview and practical sales test.

No application letter or CV necessary.

0777512940 / 0777434670 / 0886 512-940

Women are highly encouraged to take advantage of this opportunity. Appointments will be scheduled on a first come, first serves basis. Deadline: **Friday, September 23, 2017 at 5pm**