



## Sales Representative

J-Palm Liberia is a Liberian owned company that manufactures and sells natural cosmetics such as body lotions and soaps made from palm kernels. J-Palm Liberia is currently recruiting 250 **Sales Representative** to serve in its Sales and Marketing Department.

### *Job summary:*

We are looking for competitive sales people to sell J-Palm Liberia /Kernel Fresh products to people in various markets, communities and other places. These successful salespeople will look for new/existing customers, explain about the products, encourage customers to buy and meet their sales target.

### *Primary responsibilities:*

- Go out daily to different markets, communities or offices to sell the products
- Talk to at least 25 persons daily about Kernel Fresh.
- Create your plan and strategy of how to meet your sales target monthly
- Know who your customers are, their needs and build productive, long lasting relationships
- Report and provide customer feedback to management
- Keep record of all your customer and sales transactions

### *Ideal candidate:*

- Must be 18 -35 years of age
- Some sales experience is a plus, but not necessary
- Strong, hardworking and goals - oriented
- Self-motivated and passion for selling
- Must be a resident of Montserrado County, or be willing to relocate
- Strong competitive mindset
- Know how to talk to people

### *Benefits:*

- Health insurance
- Base Salary, uncapped commission
- Bonus structure leading to unlimited earning potential and awards
- Free access to 16 weeks **Skills and Personal Development** Trainings Workshops

If you want to be a part of this great opportunity, text your name, number and address to book an interview. No application letter or CV necessary for now. 0777-687-569 OR 0770-537-635 OR 0886-730-004.

Interview will be scheduled on a first come, first served basis. Deadline: **June 30, 2019 at midnight.**