



Republic of Liberia LIBERIA AIRPORT AUTHORITY

Request for Expression of Interest (REOI) for Transaction Advisory Services for Airport Development through Public-Private Partnership (PPP)

1. INTRODUCTION

The Liberia Aviation Authority (LAA) invites Expressions of Interest (EOI) from qualified Transaction Advisors to provide advisory services for the development and expansion of the Roberts International Airport (RIA) through a Public-Private Partnership (PPP) arrangement.

2. PROJECT OVERVIEW

The RIA is a key infrastructure asset in Liberia, serving as the primary international airport. The LAA intends to develop and expand the airport to enhance its capacity, efficiency, and passenger experience. The project will involve upgrading airport infrastructure, expanding terminal buildings, and implementing modern airport management systems.

3. SCOPE OF SERVICES

The scope of work is divided into three phases to be executed intermittently, namely:

Phase I: Project Structuring

- i. Review the available airport master plan and develop a PPP project structure, including risk allocation and revenue models
- ii. Conduct financial modeling and valuation of the project
- iii. Conduct market sounding to gauge interest from potential bidders

Phase II: Develop Transaction Documents

- i. Prepare and submit Request for Proposals (RFP) and Bid documents to the client, and

- ii. Support the client in managing the bidding process, including responding to bidder queries and conducting pre-bid meetings
- iii. Prepare PPP agreement, Concession agreement, and other project agreements
- iv. Ensure compliance with relevant laws, regulations, and international best practices, and
- v. Participate in carrying out the due diligence process

Phase III: Negotiation and Financial Closure

- i. Support the client with negotiating key terms of the PPP agreement with the selected bidder, and
- ii. Ensure successful financial closure of the Project

4. REQUIREMENTS

1. Proven experience in advising on PPP transactions in the aviation sector
2. Strong understanding of PPP structures, risk allocation, and financial modeling
3. Ability to manage complex transactions and negotiate with stakeholders
4. Experience in working with governments and private sector entities

5. EOI SUBMISSION REQUIREMENTS

Interested Transaction Advisors should submit their EOIs, including:

1. Company profile and relevant experience
2. Description of the proposed approach and methodology
3. Team composition and key personnel profiles
4. Relevant project experience and case studies

6. EVALUATION CRITERIA

EOIs will be evaluated based on:

1. Relevant experience and expertise
2. Understanding of the project and proposed approach
3. Team composition and qualifications
4. Relevant project experience and case studies

7. SUBMISSION DEADLINE

EOIs should be submitted by **June 12, 2025** to:

Mr. Jero H. Mends-Cole
Managing Director
Roberts International Airport, Harbel, Liberia
Email: jero.mendscole@robairport.com

Telephone:+231 (0)770 555 009

Electronic submission is acceptable to:

jero.mendscole@robairport.com

and

jlibo@investliberia.gov.lr

8. NEXT STEPS

The Shortlisted Transaction Advisors will be invited to submit detailed proposals, including a financial proposal and a detailed methodology.